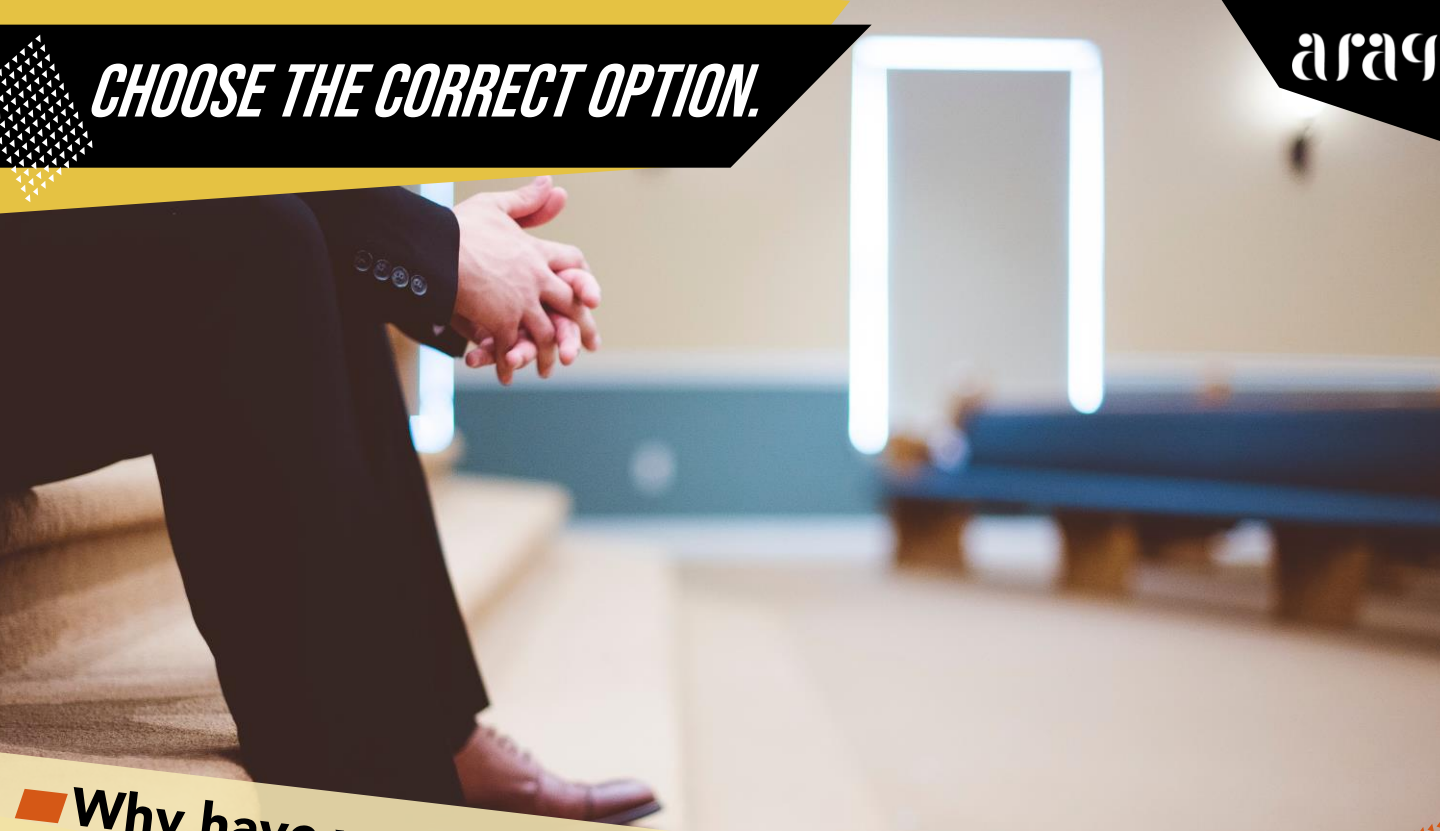


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CHOOSE THE CORRECT OPTION.



- Why have you waited here so long?
- Why did you wait here so long?

Ask your students to choose the correct option and then show and read the next slide without any reactions.

Have the Ss repeat the answer chorally and individually. Give a brief explanation if needed.



WHY HAVE YOU WAITED HERE SO LONG?

CHOOSE THE CORRECT OPTION.



- How have you changed so much?
- How did you changed so much?

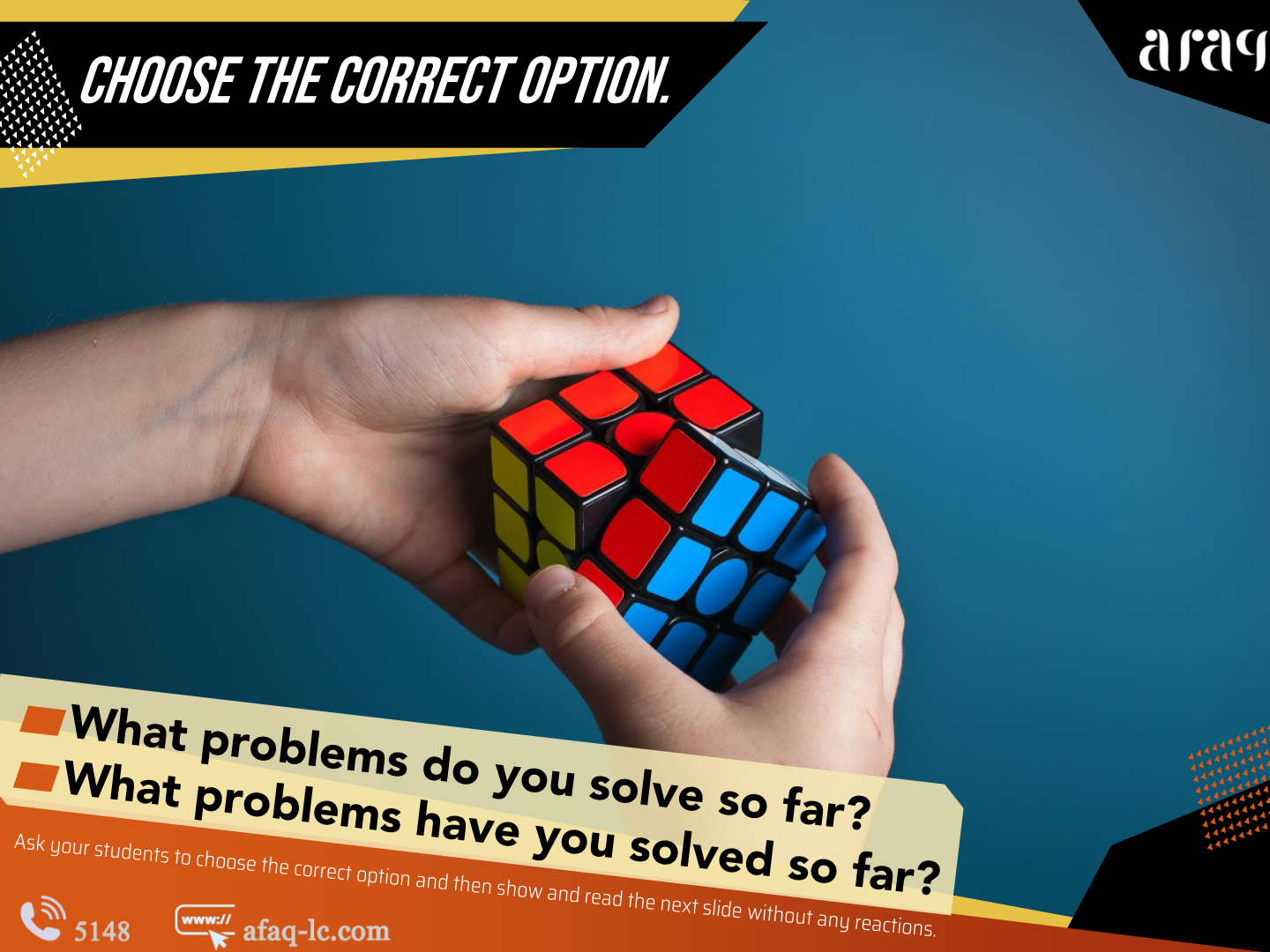
Ask your students to choose the correct option and then show and read the next slide without any reactions.

Have the Ss repeat the answer chorally and individually. Give a brief explanation if needed.



HOW HAVE YOU CHANGED SO MUCH?

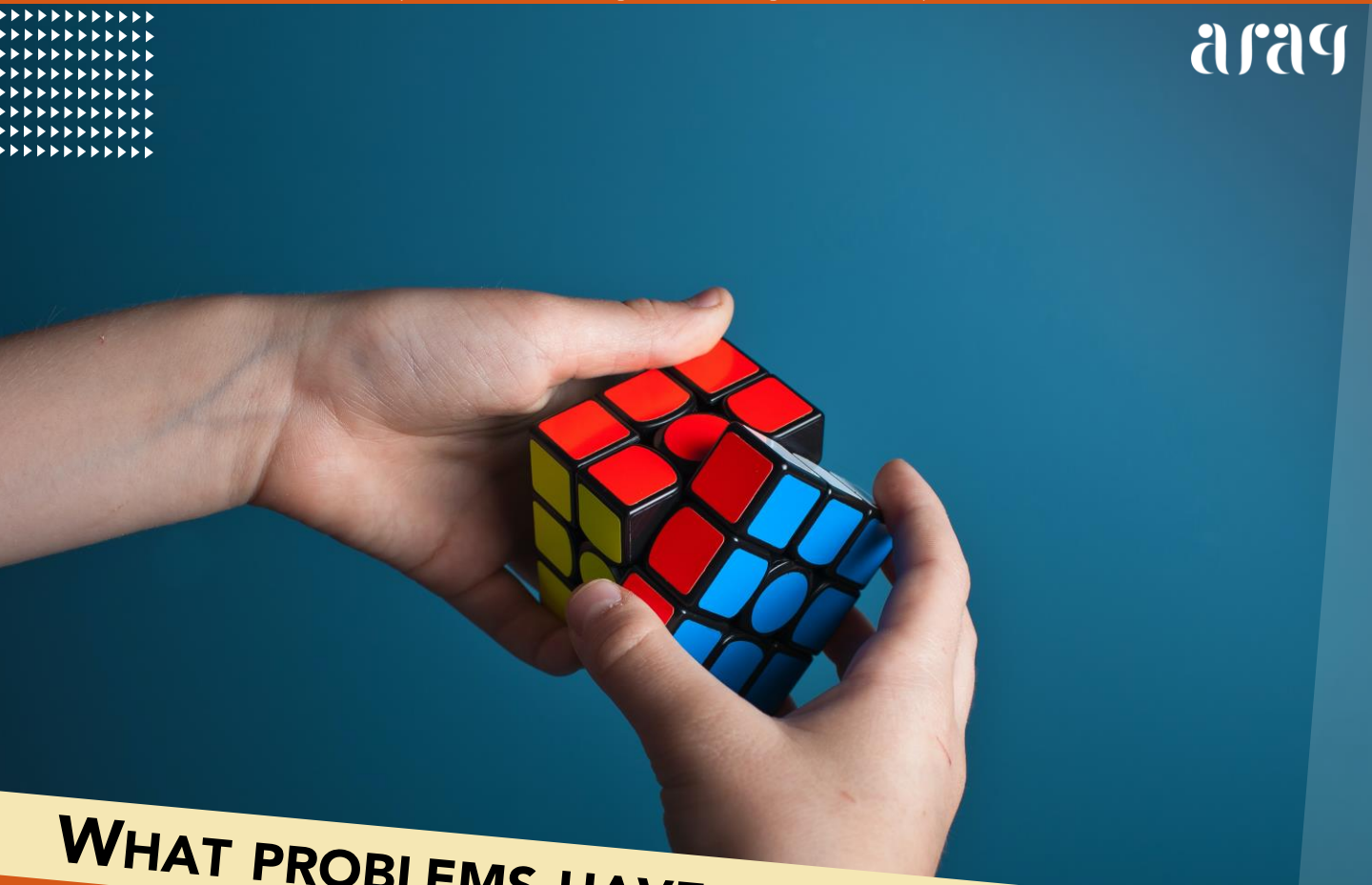
CHOOSE THE CORRECT OPTION.



- What problems do you solve so far?
- What problems have you solved so far?

Ask your students to choose the correct option and then show and read the next slide without any reactions.

Have the Ss repeat the answer chorally and individually. Give a brief explanation if needed.



WHAT PROBLEMS HAVE YOU SOLVED SO FAR?

CHOOSE THE CORRECT OPTION.



- How many clients have you had today?
- How many clients had you have today?

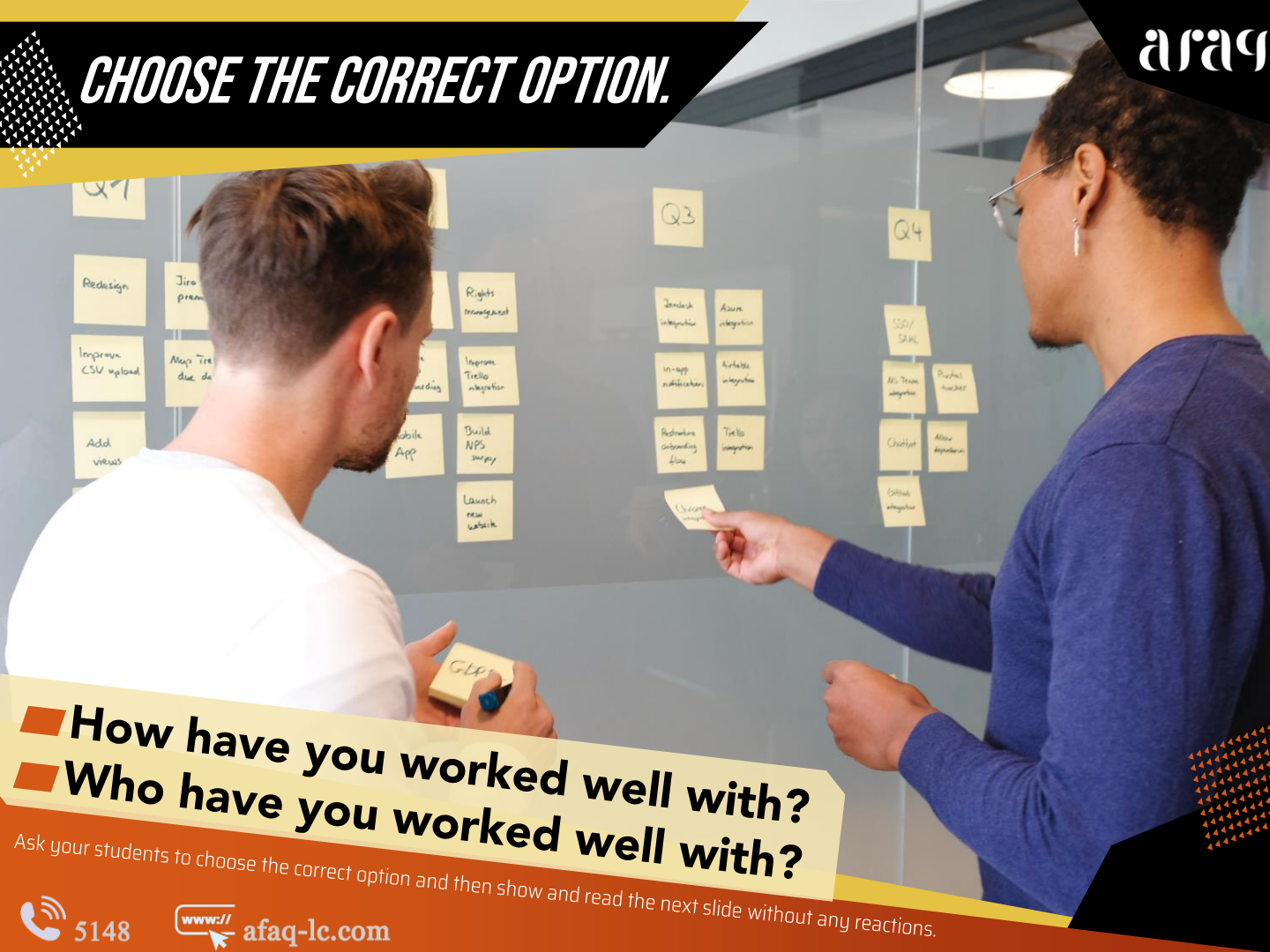
Ask your students to choose the correct option and then show and read the next slide without any reactions.

Have the Ss repeat the answer chorally and individually. Give a brief explanation if needed.



HOW MANY CLIENTS HAVE YOU HAD TODAY?

CHOOSE THE CORRECT OPTION.



- How have you worked well with?
- Who have you worked well with?

Ask your students to choose the correct option and then show and read the next slide without any reactions.

Have the Ss repeat the answer chorally and individually. Give a brief explanation if needed.



WHO HAVE YOU WORKED WELL WITH?

Watch the video and pay attention to the sentences.

Video source: *StartUp2.Grammar. Unit10. Lesson3-1*

Video source: *StartUp2.Grammar. Unit10. Lesson3-2*



Play the video to familiarize your students with the concept of grammar.

LISTEN TO YOUR TEACHER AND REPEAT THE SENTENCES.

To ask information questions with the present perfect, use a question word + *have / has* + the past participle.

Question word	*Have / Has*	Subject	Past participle	
What	have	you	**tried**	to change?
Why		we	**waited**	so long?
Where		they	**worked**	in the past?
Who	has	he	**worked**	with on a team?
How		she	**dealt**	with conflict?
When		he	**shown**	leadership?

Notes

- It's possible to use *what* + a noun. ***What problems*** *have you solved?*
- It's possible to use *how* + *much / many* + a noun.
  How much time *have we spent on this project?* ***How many interviews*** *have you had?*

A ▶10-17 Listen. Complete the questions.

1. _____ What have they _____ changed?
2. _____ happened?
3. _____ before?
4. So, _____ to him yet?
5. _____ open?
6. Terrific. _____ so far?
7. _____?



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B Complete the questions with the present perfect form of the words in parentheses.

A: Why _____ for this position?
1 (you / apply) have you applied

B: I work for a small start-up company with only twenty employees, but I'd like to work for a larger company. Your company would be the perfect fit for me.

A: How long _____ interested in computer programming?
2 (you / be)

B: I've always loved computers for as long as I can remember.

A: What companies _____ for in the past?
3 (you / work)

B: I've worked for a couple of small technology companies.

A: In this position, you'll need to manage a small team. How _____ leadership at your other jobs?
4 (you / show)

B: At my current job, I manage a team of eight workers.

A: How _____ with conflict?
5 (you / deal)

B: When a conflict comes up, I stay calm and work with my team to resolve the issue quickly.

A: Do you have any questions for me?

B: Yes. What challenges _____ in the past year?
6 (the company / handle)

A: Our biggest challenge has been growth. We grew by over 2,000 employees last year.

B: How _____ the work environment?
7 (this growth / change)

A: It's still a great place to work, but we've had to hire more people and find bigger offices.

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Oral Practice



Practice different forms of grammar by providing the context to Ss and having them produce sentences individually.

Have Ss do the activation task in breakout rooms.

IN PAIRS!



4 TRY IT YOURSELF

A MAKE IT PERSONAL What soft skills do you have? What are your strengths?

B PAIRS Tell a partner about your soft skills and strengths. Ask questions to get more information.

A: In my opinion, I manage my time well.
B: When have you used this skill?

HOMEWORK

C Write questions in the present perfect using the words below.

1. When / you / deal / with a conflict
   When have you dealt with a conflict ?
2. How / she / handle / challenges
   _____ ?
3. Where / he / work / in the past
   _____ ?
4. When / you / think / outside the box
   _____ ?
5. How long / they / work / as a team
   _____ ?
6. How many calls / the assistant / answer / this morning
   _____ ?
7. What countries / you / visited / this past year
   _____ ?

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C Write questions in the present perfect using the words below.

1. When / you / deal / with a conflict
   When have you dealt with a conflict ?
2. How / she / handle / challenges
   How has she handled challenges ?
3. Where / he / work / in the past
   Where has he worked in the past ?
4. When / you / think / outside the box
   When have you thought outside the box ?
5. How long / they / work / as a team
   How long have they worked as a team ?
6. How many calls / the assistant / answer / this morning
   How many calls has the assistant answered this morning ?
7. What countries / you / visited / this past year
   What countries have you visited this past year ?

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